Knowledge commodities

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Michael Roberts, October 8, 2019

In the <u>Oxford Handbook of Karl Marx</u>, Thomas Rotta and Rodrigo Teixeira have a chapter called the commodification of knowledge and information. In this chapter, they argue that knowledge is 'immaterial labour' and 'knowledge commodities' are increasingly replacing material commodities in modern capitalism.

"Examples of knowledge- commodities are all sorts of commodified data, computer software, chemical formulas, patented information, recorded music, copyrighted compositions and movies, and monopolized scientific knowledge."

According to Rotta and Teixeira, these knowledge commodities do not have any value in Marxist terms because their reproduction tends to be costless. Knowledge can be reproduced infinitely without cost. Previous authors have claimed that because knowledge commodities have no value, Marx's law of value no longer holds. Rotta and Teixeira argue that



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they can restore Marx's law of value as an explanation of knowledge commodities. And their solution is that, although knowledge commodities have no value, the owners of such commodities through patents and copyrights etc can extract rents from productive capitalist sectors, in the same way, as Marx explained, rents were extracted by landlords (through their monopoly of land) from productive capitalists. They conclude by estimating the increased amount of value being extracted in the form of 'rents' by 'knowledge industries'.

Does Rotta and Teixeira's apparent defence of Marx law of value in relation to the information industry hold up? I don't think so. Here's why. First, Rotta and Teixeira, like other authors before them (Negri etc), misunderstand Marx's value theory on this question. Just because knowledge is intangible, it does not make it immaterial. Knowledge is material. Both tangible objects and mental thoughts are material. Both require the expenditure of human energy, which is material, as shown by human metabolism.

More specifically, the expenditure of human energy that constitutes the cognitive process, thinking, causes a change in the nervous system, in the interconnections between the neurons of the brain. This is called synapsis. It is these changes that make possible a different perception of the world. So to deny that knowledge, even if intangible, is material is to ignore the results of neuroscience. After all, if electricity and its effects are material, why should the electrical activity of the brain and its effect (knowledge) not also be material? There is no 'immaterial' labour, despite the claims of all the 'knowledge Marxists', including it seems Rotta and Teixeira. The dichotomy is not between material and mental labour, but whether it is tangible or not.

The second mistake that Rotta and Teixeira make is that because knowledge is 'immaterial', it is unproductive labour that produces no value. But productive labour is labour expended under the capitalist production relation. Productive labour is not just what produces physical goods. Productive labour also includes what mainstream economists call services. As Marx explained: if a capitalist has a servant, that is unproductive labour. But if he goes to a hotel and uses a valet to take his luggage to the room, that valet delivers productive labour because he/she is working for the capitalist owner of the hotel for a wage.

Rotta and Teixeira give us the example of a live concert performance. "Hence, what we call a concert is in act a bundle of several commodities, among them knowledge- commodities such as musical compositions. The live performance is a combination of the productive labor of musicians and technical staff, plus the unproductive labor of those who composed the songs in the first place." But what is unproductive about the composer? He/she can sell that piece of music as copyright and performance royalties on the market. Royalties must be paid if the music is used in the concert. Surplus value is created and realised.

Then there is the example of a smart phone. "When you buy a smartphone, part of the phone price covers the production costs of the physical components. But another part of the price remunerates the patented design and the copyrighted software stored in the memory. The copyrighted parts of the phone are therefore knowledge-commodities, and the revenues associated with these specific components are knowledge-rents." But why are the revenues from copyright and patents considered only rents? The idea, the design, and operating system have all been produced by mental labour employed by capitalist companies. The companies exploit that labour and appropriate surplus value by selling or leasing the software. This is productive labour and it produces value. It is no different from a pharma company employing scientists to come up with a formula for a new drug which they can sell on the market with a patent held for years.

For the same reason, the production of knowledge (mental labour) can be productive of value and surplus value if it is mental labour performed for capital. In this case, the quantity of <u>new</u> value generated during the mental labour process is given by the length and intensity of the abstract mental labour performed, given the value of the labour

power of the mental labourers. Surplus value, then, is the new value generated by the mental labourers minus the value of their labour power; and the rate of exploitation is that surplus value divided by the value of their labour power.

The value of knowledge (and of any mental product) might be incorporated in an objective shell or not. In both cases it is an intangible but material commodity whose value is determined by the new value produced plus the value of the means of production used. The computer programmer or website maker is in principle just as productive as the worker making the computer if both work for the computer company. Thus, knowledge <u>production</u> implies production of value and surplus value (exploitation) and not rent. Once produced, the capitalists owners of mental products (knowledge) can then extract 'rent' from their intellectual property (the knowledge produced by mental labourers for them) by applying to it intellectual property rights. But there is production of value first. The difference between production and appropriation is fundamental.

Also it is not correct to say that the value of mental labour and knowledge commodities cannot be quantified. Rotta and Teixeira, to back their claim that reproduction of knowledge has no value, quote Marx: "But in addition to the material wear and tear, a machine also undergoes what we might call a moral depreciation. It loses exchange- value, either because machines of the same sort are being produced more cheaply than it was, or because better machines are entering into competition with it. In both cases, however young and full of life the machine may be, its value is no longer determined by the necessary labour time actually objectified in it, but by the labour time necessary to reproduce either it or the better machine. It has therefore been devalued to a greater or lesser extent."

Rotta and Teixeira think this shows that, because the labour time to reproduce a machine might fall below the value of the first machine due to technical progress (moral depreciation), Marx is suggesting that knowledge commodities will tend to have no value at all because knowledge can be reproduced infinitely without labour time expended. But this quote from Marx refers to the value of each *new* production process where the labour time involved in the value of a commodity (machine) falls. But that would not lead to a fall in the profitability of capital invested right down to zero. The average rate of profit is determined by the initial fixed capital costs and any circulating capital costs involved in reproduction. Profitability would still be determined by all the stages of production of the commodity, even if the value of each newly produced commodity falls.

And knowledge commodities cannot be produced for nothing because they are material. The productivity of physical, tangible commodities is measured in units of output per unit of capital invested. This holds just as much for mental production, or knowledge commodities, say, a video game. The mental product can be contained in an objective shell (a DVD). The DVDs produced can be counted. It can also be contained in a digital file and be downloaded from a website to a computer and then onto another. The number of downloads can be counted. In short, mental output or knowledge commodities can be counted. On websites, the number of hits can be counted. The reproduction becomes the numerator for productivity and profitability.

The original capital invested, the denominator, can be also be measured. First, there is the capital invested in the prototype. This is not only fixed constant capital (computers, premises, facilities, chips foundries, assembly plants, etc.). It is also circulating constant capital (raw materials) and variable capital, wages, which go from very high (for highly qualified developers) to low. Then there are the costs of administration, of presale advertising and other marketing costs. Then there is the additional capital invested in the reproduction of the replicas of the prototype. In reality, the *total* value of the knowledge commodity can be high, not zero. The *unit* value is then given by the total value divided by the number of replicas made. It is directly proportional to the total value and inversely proportional to the quantity of the replicas. The value of reproducing such knowledge commodities won't go towards zero because there are always replication costs of the knowledge commodity in delivery to the user.

Again, the reproduction of any knowledge commodity is no different from the reproduction of a new drug by a pharma company. Built into the price of the drug is the initial cost of employing mental labour, testing the drug for humans etc, the production of the pills, liquids plus any equipment for administering it and so on. Sure, the unit cost of the production of each new pill may fall to a very low value, but that does not mean that total value and unit value has fallen to zero.

In sum, knowledge is material (if intangible) and if knowledge commodities are produced under conditions of capitalist production ie using mental labour and selling the idea, the formula, the program, the music etc on the market, then value can be created by mental labour. Value then comes from exploitation of productive labour, as per Marx's law of value. There is no need to invoke the concept of rent extraction to explain the profits of pharma companies or Google. The <u>so-called 'renterisation' of modern capitalist</u> <u>economies</u> that is now so popular as a modification or a supplanting of Marx's law of value is not supported by knowledge commodity production.

Much of the arguments I have presented here were first comprehensively and brilliantly created by Guglielmo Carchedi in his paper, Old wine, new bottles and the internet, in Work, Organisation, labour and Globalisation, Volume 8, Number 1, Autumn 2014. His mental labour has been very productive, but as he did not patent it, the reproduction of his arguments here have cost me little (zero?). So any credit that I get will thus be a huge extraction of rent from him.